



Redefining Communications

- 2001**
- Founder Jeffrey A. Citron named Vonage's Chairman and Chief Executive Officer.
 - Vonage raises \$12 million in its Series A financing round.



- 2002**
- Vonage signs up its first residential customer who is still with us today.
 - Vonage officially launches its service in March.
 - John S. Rego named Vonage's Chief Financial Officer.



- Year End Statistics:**
- Vonage Subscriber Lines: **7,781**

- 2003**
- Vonage offers first ever VoIP platform for 911 calls.
 - Vonage completes its \$15 million Series B financing round.



- Year End Statistics:**
- Vonage Subscriber Lines: **85,717**

- 2004**
- Vonage raises a total of \$145 million from the \$40 million Series C and \$105 million Series D financing rounds.
 - Vonage and Circuit City are the first to offer VoIP services nationwide in retail stores.
 - Vonage launches service in Canada.
 - Louis A. Mamakos named Vonage's Chief Technology Officer.
 - Mexico City and London virtual numbers launched.
 - Vonage launches "People do Stupid Things" campaign.
 - FCC declares Vonage VoIP service is interstate in nature, preempting states from regulating VoIP.



- Year End Statistics:**
- Vonage Subscriber Lines: **390,566**

- 2005**
- Vonage completes \$200 million Series E financing round.
 - Vonage features free calling to Puerto Rico.
 - Sharon A. O'Leary named Vonage's Chief Legal Officer.
 - Vonage donates Vonage phones to Katrina victims.
 - Wi-Fi phone is unveiled.
 - Vonage raises \$250 million in convertible debt.



- Year End Statistics:**
- Vonage Subscriber Lines: **1,269,038**

- 2006**
- Virtual phone numbers launched across Western Europe.
 - Vonage files registration statement on form S-1 with the Securities and Exchange Commission.
 - Vonage reaches over 2.2 million subscriber lines as of December 31, 2006.
 - Vonage introduces the Vonage V-Phone.
 - Vonage acquires three key VoIP patents from Digital Packet Licensing Inc.
 - Over 93% of Vonage U.S. Subscriber Lines Now Have E911.



- Year End Statistics:**
- Vonage Subscriber Lines (as of Dec. 31, 2006): **More than 2.2 million**



2007

- Vonage Visual Voicemail Service launched.
- Launched Free to Compete campaign.
- Jeffrey A. Citron named Vonage's interim Chief Executive Officer.
- Vonage and Motorola Announce a Co-Branded Internet Telephone Adaptor with Wireless Router.
- Vonage Launches V-Access.



Statistics as of Q407:

- Vonage Subscriber Lines (as of December 31, 2007): **More than 2.4 million**

2008

- Marc Lefar named Vonage Chief Executive Officer
- Vonage Introduces V-Portal; First in a Line of Vonage-Branded Products.
- Vonage Reaches Major Milestone With Its First Organic Technology Patent
- Vonage Introduces Vonage Pro offering
- Vonage Announces Completion of Refinancing of Existing Convertible Debt



Statistics as of Q408:

- Vonage Employees: **1,550+**
- Vonage Subscriber Lines (as of December 31, 2008): **More than 2.6 million**